

SMALL BUSINESS EXCHANGE

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YEARS

Vol 36, Edition 38

Weekly Publication  889-M

December 17, 2020

Benefits of Lean Construction

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Autodesk,

What Is Lean Construction? Everything You Need to Know

These days, minimalism isn't just a popular design concept. The notion of doing more with less has integrated itself into countless industries. The pressure to achieve greater results with fewer resources is immense, and the construction industry isn't immune to it. Historically, however, the industry has operated under a "more is more" concept. Projects have grown more complex and challenging over time with tighter timelines, regulations and budgets. These factors are often layered with new materials, intricate processes, and customization requests. It all has the potential to add up to high costs, inefficiencies, and waste.

Thankfully, there is a way for construction companies to stay competitive and profitable while maximizing value and minimizing waste. Lean Construction management principles allow companies to do more with less while delivering high-quality output to customers.

You're probably asking yourself, "What is Lean Construction, and how can it benefit my projects?" We recently released two resources to answer these pertinent questions. Our latest report, a partnership between Autodesk and Dodge Data & Analytics, contains insights on Lean Construction techniques from over 400 construction professionals worldwide. Get the report now to find out how your colleagues are making Lean Construction work for them.

Lean Construction: What Is It and Why It Matters

The Lean methodology was developed by Taiichi Ohno, an industrial engineer at Toyota, to

improve processes and remove waste. Lean is rooted in respect for the customer and in continuous improvement. The Lean Construction methodology functions much the same way, with a deep focus on collaboration and accountability. Lean has been a part of the manufacturing industry since its inception. As the construction and manufacturing industries have become more closely integrated, many of the benefits manufacturing has experienced from lean are making their way into construction operations, processes and projects.

Lean Construction is defined by the Lean Construction Institute as follows:

"A collaboration-based system that is founded on commitments and accountability. It requires a significant shift in the trust that each stakeholder places on another. The adversarial relationship that has existed in the industry between contractors and design teams over many centuries is challenged, with all stakeholders having to align with goals and objectives.

"In projects where Lean construction management principles are applied, teams integrate through collaborative tools and search for ways to eliminate waste. Teams seek to continuously improve through reflection. Lean processes are designed to remove variation and create a continuous workflow to drive significant improvement in predictability and strongly encourages respect for all people involved."

Where Lean Fits into Construction

So, what's the need for Lean Construction? Can it really help industries adapt to changing demands and maintain profitability? First, let's take a quick look at the state of the industry:

- 70% of construction projects are over time and budget
- 57% of construction project spending equates to waste
- 50% of raw materials consumption comes from the building industry

Continued on page 12

AUTODESK CONSTRUCTION CLOUD™

LEAN CONSTRUCTION IN ACTION

Insights from a recent survey from Autodesk and Dodge Data & Analytics.

The Need for Lean

The construction industry wastes valuable time, money, and resources.

	70%	of construction projects are over time and budget
	57%	of construction project spending equate to waste
	50%	of raw materials consumption comes from building industry*

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795 Folsom Street, 1st Floor, San Francisco, CA 94107

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Click on link below to view the full infographic:
<https://constructionblog.autodesk.com/lean-construction/>



Covid-19 Special Report

COVID Crisis Relief Needed to Keep Small Business Economy Afloat

[Article was originally posted on www.alignable.com]

By Eric Groves, Alignable, Inc.

Introduction:

Alignable has collected over 556,000 business owner responses, since mid-March, mapping the Coronavirus Impact and Recovery of the Small Businesses Economy across the United States and Canada. Unless otherwise noted, insights covered in this report were derived from over 6,300 U.S. business owner poll responses collected between 12/5/2020 and 12/7/2020.

This special report was written during the week of December 7th and explores the critical role additional financial relief will play in supporting the small business economy through the crisis and into the recovery in 2021.

The State Of The Small Business Economy

- 68% Of SMBs Experiencing Negative Financial Impact
- Percentage Of Fully Reopened On The Decline
- 48% Risk Closure By Year's End

This section is a short recap of our December Road To Recovery Report published 12/1/20. You can find the full report here -

<https://www.alignable.com/forum/alignable-road-to-recovery-report-december-2020-2>

The financial impact of the COVID Crisis saw a massive reversal in November, with the percentage of business owners experiencing significant impact jumping 7% to 50%. The last time we were at or above 50% was back in June. Looking at the chart below, you can see how businesses who thought the crisis was heading in the right direction earlier in the fall now feel differently.

The financial impact of the COVID Crisis saw a massive reversal in November, with the percentage of business owners experiencing significant impact jumping 7% to 50%. The last time we were at or above 50% was back in June. Looking at the chart below, you can see how businesses who thought the crisis was heading in the right direction earlier in the fall now feel differently.

We also saw a significant decline in businesses reporting their status as "fully reopened" over the past two months. This decline, highlighted

in red, can be seen shifting most noticeably into temporarily closed with intent to reopen status. However, with our latest poll, now 3% say they've closed permanently.

48% At Risk Of Closure

We asked business owners to estimate the percentage of 2019's 4th quarter revenue that they'll generate in 2020. Then we asked them to estimate the percentage of their 2019 4th quarter revenue they would need to stay in business into 2021.

Overall, 48% of businesses estimated generating revenues below what they needed to stay in business. This represents a 6% increase since September where we reported 42% being at risk. As we dove deeper into B2C and B2B sectors, we found slight differences with 50% and 47% respectively reporting being on the brink. Some of the hardest hit industries include:

- Travel/Hospitality: 62% at risk
- Gyms and Fitness: 61% at risk
- Beauty Salons: 60% at risk
- Restaurants: 45% at risk
- Entertainment: 43% at risk

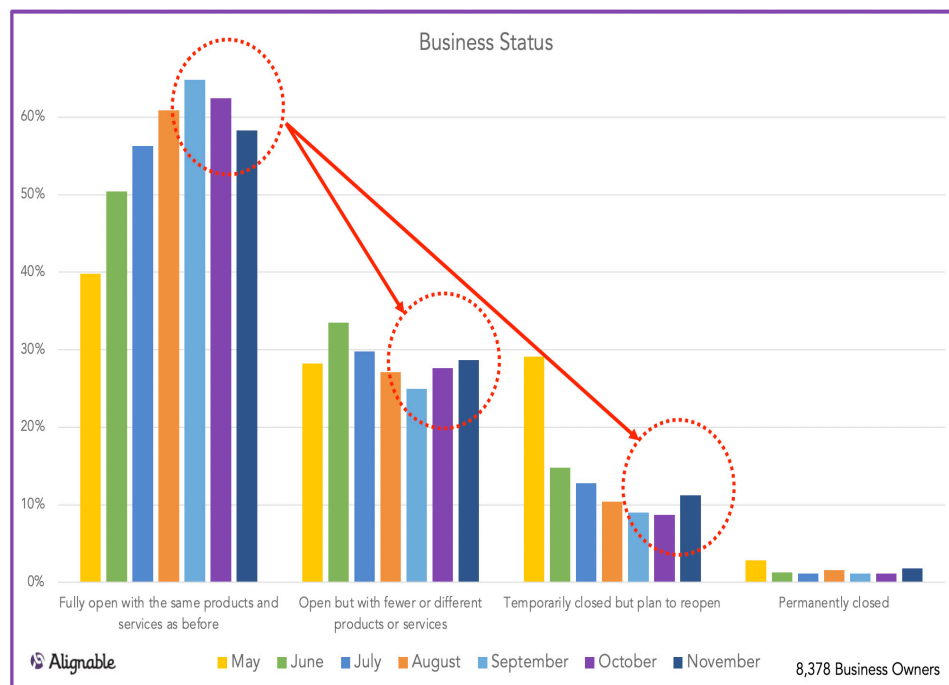
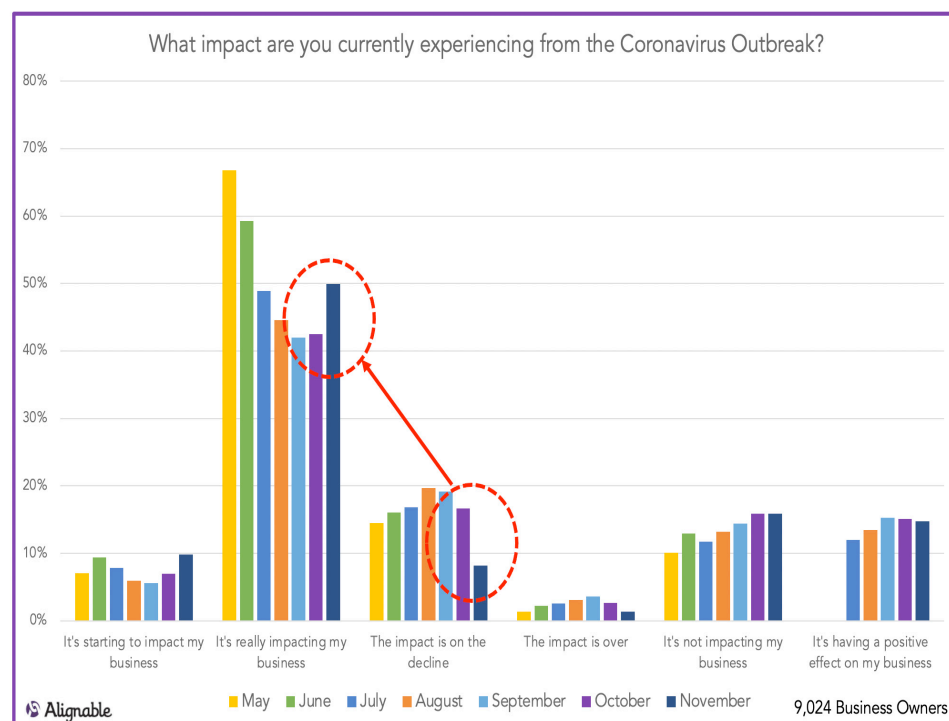
Additional Financial Relief Is Needed NOW

- 9 Months Into The Crisis -- 85% Say Additional Relief Is Important For Survival (48% Say It's Critical)
- Start By Getting Money To Businesses Who Need It Most
- Median Grant Needed: \$35,000

It was encouraging to see bipartisan support for financial support finally emerge from Washington. It's been nine long, frustrating months for small business owners as they've worked tirelessly to save their businesses, livelihoods, and the jobs of everyone they employ. Earlier in the COVID Crisis, 50% of business owners took advantage of the CARES Act PPP Relief Funding to get through what was billed as a short-term (8-week period) of financial impact.

Visit link for the full article:

<https://www.alignable.com/forum/special-report-covid-crisis-needed-to-keep-small-business-economy>



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CALIFORNIA CERTIFICATIONS
CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

5 Tips For Getting One of The Best Business Loans

[Article was originally posted on
www.nav.com]

By Gerri Detweiler,

When it comes to small business lending, SBA loans are hot. In fact, in fiscal year 2019, the U.S. Small Business Administration guaranteed over \$28 billion to entrepreneurs that otherwise would not have had access to capital to start, grow, or expand their small businesses. Business loan approval, in general, is the highest it's been post-recession.

SBA loans appeal to entrepreneurs because they tend to have longer payment terms and lower interest rates than many other types of business financing and loans. But, like any low-cost business loan, getting an SBA loan can seem overwhelming. Don't let it be.

"The biggest misconception is that there's a lot of paperwork, but this is just a regular business loan," says Bob Coleman, publisher of The Coleman Report, the leading SBA intelligence report for lenders.

"The bank deals with the government, not the entrepreneur," he adds.

Here are five things you should know to help land one of these coveted loans.

1. Do Your Homework

The more you know about your financial situation (i.e. your credit history, credit scores, risk factors) as well as your industry and competition, the better-positioned you will be to apply for—and get approved for—that SBA loan.

Kathryn Primm, DVM, CVPM is owner/veterinarian of Applebrook Animal Hospital,

and she took out an SBA loan to remodel a residence and equip it as a functional animal clinic.

She says: "I did a lot of demographics studies myself before even applying. I knew it was a low-risk loan because I know what a hard worker I am, and I know what a good veterinarian I am. The area was able to support a veterinary hospital as well, according to my research."

Primm was able to pay off her loan in five years. "The SBA was like my 'behind the scenes' investor and I bought them out!" she says.

It's also helpful to understand how SBA loans work and familiarize yourself with basic requirements. A free guide to SBA loans is available from SCORE, a resource partner of the

U.S. Small Business Administration. The SBA doesn't make loans; it guarantees them. Each lender must meet the SBA's minimum requirements, but beyond that may have its own requirements as long as it doesn't discriminate on a prohibited basis.

2. Know How Much You Need

There are several different SBA loan programs, each with specific uses. The 504 loan is for land, building, and renovation, for example, while Export Express loans help small businesses develop or expand their export markets with streamlined financing. The most popular, by far, is the 7(a) loan program, which allows you to borrow up to \$5 million, with a 10-year repayment period (loans for equipment or real estate may be extended to 25 years).

■ Continued on page 8



California Sub-Bid Request Ads



BAY CITIES PAVING & GRADING, INC.
 1450 Civic Court | Concord, CA 94520
 Office: (925) 687-6666 | Fax: (925) 687-2122

INVITATION TO BID

Bay Cities Paving & Grading, Inc. invites all certified DBE's to submit bids on the following project:

**SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT
 HAYWARD MAINTENANCE COMPLEX (PHASE 2) CIVIL GRADING
 CONTRACT No.: 01RQ-102**

Revised Bid Date: December 21, 2020

Sub-trades/suppliers/truckers needed for following work (but not limited to): Differing Site Conditions; District-Caused Delays; Partnering; Dispute Resolution Board; RWP Training; Watchperson; Mobilization (Includes Equipment); Demolition; Cut; Fill; Clearing and Grubbing - Haul-off; Aggregate Subbase, Class 3 Below Wall Footing; Drain Rock Aggregate; 16" Steel Casing; 6" PVC Sewer Lateral C900 Class 200 (5 Ft to 7 Ft Deep Trench); 4" PVC Sewer Lateral C900 Class 200 (5 Ft to 7 Ft Deep Trench); 8" PVC Sewer Main C900 Class 200 (8 Ft to 10 Ft Deep Trench); Sanitary Sewer Manholes; 30" Reinforced Concrete Pipe; 24" Reinforced Concrete Pipe; 18" Reinforced Concrete Pipe; Storm Drain Manhole; Drainage Inlet - Type G2 Caltrans - 36" x 36"; Bioretention Basin; 6" Perforated Plastic Pipe Underdrain; Hazardous Materials/ Waste Disposal; Structural Retaining Wall Rebar; Structural Retaining Wall Concrete; Structure Excavation; Structure Backfill; Sheet Pile Wall; 7 Ft CL Barrier Fence; 10 Ft Expanded Metal Fence with Razor Coil; Double 40 Ft Wide Cantilever Slide Gate; 15Ft Swing Gate; 20Ft Swing Gate; 8 Ft Chain Link Barrier with Barb Wire; Golf Cart and Pedestrian Overcrossing Abutment Rebar; Golf Cart and Pedestrian Overcrossing Abutment Concrete; Overcrossing column and Drilled Concrete Shaft Rebar; Cart Overcrossing; Golf Cart and Pedestrian Overcrossing Abutment Excavation; Golf Cart and Pedestrian Overcrossing Abutment Ground Improvement; 72" Drilled Concrete Shaft Permanent Casing; 78" Drilled Concrete Shaft Permanent Casing; 72" Drilled Concrete Shaft; 78" Drilled Concrete Shaft; 12" Aggregate Base, Class 2; 4" Asphalt Concrete; Caltrans Type 84 Curb; 24" Reinforced Concrete Pipe; 18" Reinforced Concrete Pipe; Storm Drain Manhole; Drainage Inlet - Type G2 Caltrans - 36" x 36"; Bioretention Basin; 6" Perforated Plastic Pipe Underdrain; Hazardous Materials/ Waste Disposal; Structural Retaining Wall Rebar; Structural Retaining Wall Concrete; Structure Excavation; Structure Backfill; Sheet Pile Wall; 7 Ft CL Barrier Fence; 10 Ft Expanded Metal Fence with Razor Coil; Double 40 Ft Wide Cantilever Slide Gate; 15Ft Swing Gate 20Ft Swing Gate; 8 Ft Chain Link Barrier with Barb Wire; Golf Cart and Pedestrian Overcrossing Abutment Rebar; Golf Cart and Pedestrian Overcrossing Abutment Concrete; Overcrossing column and Drilled Concrete Shaft Rebar; Cart Overcrossing; Golf Cart and Pedestrian Overcrossing Abutment Excavation; Golf Cart and Pedestrian Overcrossing Abutment Ground Improvement; 72" Drilled Concrete Shaft Permanent Casing; 78" Drilled Concrete Shaft Permanent Casing; 72" Drilled Concrete Shaft; 78" Drilled Concrete Shaft; 12" Aggregate Base, Class 2; 4" Asphalt Concrete; Caltrans Type 84 Curb.

Plans and specifications for the Project are available for review at our office at 1450 Civic Court, Concord, CA 94520 or can be downloaded, please contact BCPG estimating department for assistance. 100% Performance, Payment Bonds by an admitted surety naming prime contractor as obligee, in the full amount of the subcontractors bid shall be required. Retention will be withheld if subcontractor fails to provide bonds. Bonding assistance is available, Bay Cities Paving & Grading, Inc., will pay bond premium up to 2%. Call Russ Olney or Robert Rosas at (925) 687-6666 for assistance with credit line, bonding, insurance, equipment, supplies and materials. Subcontractors will be required to enter into our standard contract. Items of work can be broken down to facilitate DBE and SBE participation. BCPG will make every effort to work cooperatively with all qualified firms seeking work on this project.

Please be advised, Contractors and Subcontractors must register with the D.I.R (Department of Industrial Relations) in order to bid on public works projects. Registration with the D.I.R. costs \$300 and covers the fiscal year (July 1 to June 30th). To verify the status of your D.I.R. number, please visit: <http://www.dir.ca.gov/Public-Works/Contractors.html>.

Bay Cities Paving & Grading is signatory to the following Unions: Operators, Laborers, Teamsters, & Cement Masons. Bay Cities Paving & Grading, Inc. is an Equal Opportunity Employer.



An Equal Opportunity Employer
 is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-0A7714

CONSTRUCT PEDESTRIAN OVERCROSSING BRIDGE & RETAINING WALLS.
 FOR CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN BERKELEY FROM 0.6 MILE NORTH OF UNIVERSITY AVENUE OVERCROSSING TO 0.1 MILE SOUTH OF GIMAN STREET UNDERCROSSING.

Bid Closing Date: JANUARY 13, 2021 @ 2:00 PM

DBE GOAL: 14%

CONTACT:

David Aboujudom
 Brosamer & Wall Inc.
 1777 Oakland Blvd, Suite 300
 Walnut Creek, California 94596
 PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- AC DIKE
- AGGREGATE BASE AND SUBBASE
- BAR REINFORCING STEEL
- CAST IN DRILLING HOLE CONCRETE PILING
- CLEAR & GRUB
- CONCRETE BARRIER RAIL
- CONSTRUCTION AREA SIGNS
- DRAINAGE
- ELECTRICAL
- EROSION CONTROL
- FENCE
- HOT MIX ASPHALT
- JOINT SEAL
- MBGR
- MINOR CONCRETE
- PAVEMENT MARKERS
- PERMANENT STEEL CASING
- PRE-STRESSING CAST IN PLACE CONCRETE
- REMOVE CONCRETE
- ROADSIDE SIGNS
- ROADWAY EXCAVATION
- RUBBERIZED HOT MIX ASPHALT
- SIGN STRUCTURES
- STRIPING
- STRUCTURE CONCRETE
- STRUCTURE EXCAVATION
- STRUCTURE STEEL
- SWPPP
- TRAFFIC CONTROL
- UNDERGROUND

For the complete list of the Actual Project Bid Items go to:
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-0A7714>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email daboujudom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact DAVID ABOUJUDOM at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



California Sub-Bid Request Ads



Is requesting quotes from certified and qualified MBE, DBE, WBE, SBRA, LSAF and HUB Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Const. Area Signs, Asphalt Concrete, Remove Concrete, Hydroseeding, Erosion Control, Portland Cement, Roadway Sign, Asbestos-Cement Pipe Removal, Plastic Pipe, Concreted-Rock Slope Protection, Saw Cutting, Engineering, Survey, SWPPP, Steel Piles, Rebar, Traffic Control, Bore & Jack Steel Casing, Demo, Equipment Rental, Bottom Dump Trucking, Transfer Dump Truck, Super 10 Dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping, Fencing and Guard Railing & Barriers

SUPPLIERS

Safety Equipment, Landscaping Materials, Sand & Gravel, Asphalt, Concrete & Cement, Lumber, and Pipe

COACHELLA VALLEY STORMWATER CHANNEL IMPROVEMENT PROJECT - AVENUE 54 TO THE THERMAL DROP STRUCTURE, COACHELLA, CA
Specification No.: 2018-60

DBE GOAL - Fair Share

BID DATE: January 7, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

W.A. Rasic Construction Company

is requesting bids from qualified and certified Community Business Enterprise (CBE) firms, including Disadvantaged Business Enterprise (DBE), Women Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE) Subcontractors and material Vendors /

Suppliers for the following project:

Sun Valley Watershed Upper

Storm Drain System, Phase 1

Project ID: FCC0001221

Location: Los Angeles, Ca

Owner: Los Angeles County Public Works

Revised Bid Date: January 5, 2021 at 11:00 AM

Estimated Bid Value: \$9-14M

W.A. Rasic Construction is requesting quotes from certified firms above for subcontractors and suppliers for the following, but not limited to, scopes of work:

Shoring Engineering, Survey, SWPPP Development, Video Recording of Existing Conditions, Trucking (Soil Disposal), CPM Scheduling, Aggregate Material Suppliers, Pipe Supplier, Precast Concrete, Asphalt Paving, Minor Concrete, Structural Concrete, Sawcutting, Fencing, Rebar, Miscellaneous Metals, Paintings & Coatings and Electrical

All Subcontractors must be licensed in the State of California at the time of bid and have a valid DIR Registration Number. W.A. Rasic is a Union Signatory Contractor to all Building Trades and thus any subcontractor must be signatory or willing to sign a project labor agreement. Subcontractors and suppliers are advised to submit their quotes 2 working days before the Prime's bid due date for evaluation and completion of all necessary forms to submit with our bid. Please use the following Drop Box link containing the Plans and Specifications which are available at no cost. <https://www.dropbox.com/sh/s2pg9z94id7eatx/AAClxb9Dw3KD9mwFqgkxhbR8a?dl=0>

Plans and Specifications are also available at no cost for review from 8:00 am to 4:00 pm, Monday through Friday at our office located at 4150 Long Beach Blvd., Long Beach, CA 90802. Assistance in obtaining bonds, lines of credit, insurance, equipment, supplies, materials or related services are available to all firms. W.A. Rasic is also willing to break any work items down into smaller categories or quantities and we can also arrange delivery schedules in order to facilitate maximum subcontractor and supplier participation. Please contact Mariah Medina via phone (562) 928-6111 or email (mmedina@warasic.com) if you have any questions or require further assistance.



JOINT VENTURE

Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Clear & Grub, Concrete Barrier, Construction Stake, Demo Minor, Earthwork & Base, Electrical Hway, Fence & MBGR, Minor Flat Conc, Joint Seals, Landscape, Erosion Control, Metal Bridge Rail, Minor Conc Struct, Pavement Grinding, Paving PCC, Plane A C, Paving Asph Conc, A C Dike & Misc., Recycle A C - Disposal, Pile Drive, Prestress Conc, Rebar, Rock Slope Protect, Signs Roadside, Stripe & Mark, Struct Conc - Place/Fin, Struct Conc - Bridge, Struct Conc - Footing, Struct Conc - Box Culv, Struct Excavate Bridge, Struct Excavate Site, Traffic Control, Trucking Dirt Haul, Trucking High/Low Haul, Underground Drainage, and Underground Sewer Pipe

SUPPLIERS

Aggregate, Rip Rap Mat'l, Conc Pumping, Consult - Enviro Comply, Const Supply - Gen, Const Sup - BR Bearing, Equip Rent - Crane, Equip Rent -Dirt/Gen, Equip Rent - Small Only, Form Systems, Form Liners, Joint Seal ASM, K-Rail, Lumber & Timber, Metal Bridge Rail, Misc Iron & Steel, Misc Metal Bridge, Pipe - Steel, Pipe - Corr Steel, Pipe PVC, Precast Conc Pipe, Ready Mix Conc, Ready Mix Portable, and Traffic Control Supply

GREEN TREE BOULEVARD EXTENTION

Project No. BM021-064

Location: Victorville, CA

DBE GOAL 16%

REVISED BID DATE: JANUARY 21st, 2021 at 2:30 p.m.

All Quotes Due Prior

Sukut / Myers & Sons JV

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Steve Gonzalez

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available by Sukut / Myers & Sons, FTP site, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut / Myers & Sons will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut / Myers & Sons JV Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Steve Gonzalez at Sukut Construction for assistance in responding to this solicitation.

Sukut / Myers & Sons JV listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut / Myers & Sons JV
An Equal Opportunity Employer

NBC Construction & Engineering INC.

as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

PROJECT TITLE: E.S.E.R. 2014 FIRE STATION

2 GENERATOR REPLACEMENT

BID NO. : 0000003919

BID DATE & TIME: 1/6/2021 2:30PM

PROJECT LOCATION:

1340 Powell St., San Francisco, CA 94133

Owner: City & County of San Francisco

NBC Construction & Engineering Inc.

850 South Van Ness Avenue

San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that provisions of the Labor Code of the State of California, regarding prevailing wages shall be applicable to the work performed under this contract. Pursuant to Labor Code Section 1773 the general prevailing wage rates have been determined by the Director of the California Department of Industrial Relations and appear in the California and Federal Prevailing Wage Rates, which can be found at <https://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>. Future effective wage rates which have been predetermined and are on file with the CA DIR are referenced but not printed in such publication.

Bidder is responsible for all shipping and handling fees. Documents and plans are available for viewing on the following site, <https://sfcitypartner.sfgov.org/> (click on "View Opportunities") or contact NBC Construction & Engineering, Inc. to obtain or view a copy of plans.

In addition, if any assistance is needed in obtaining insurance, bonds, or lines of credits, please reach out to NBC Construction & Engineering, Inc. for information.

Please submit proposals to estimatingnbcinc@gmail.com

If email is unavailable, proposals can be faxed to (800)622-9144.

For more information, please call Mike Schalchi at (925)322-7473.



California Sub-Bid Request Ads



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: **JAMES YACKLEY AND JOE GOEHRING**
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 101
STATE HIGHWAY IN THE CITY AND COUNTY
OF SAN FRANCISCO FROM THE
SAN MATEO COUNTY LINE TO
THE BAYSHORE VIADUCT**
Contract No. 04-4J3904,
Federal Aid Project No. ACHSNH-Q101(379)E
Disadvantaged Business Enterprise Goal
Assigned is 12%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

**REVISED BID DATE:
JANUARY 5th, 2021 @ 2:00 P.M.**

GBI & Myers are soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Gallagher & Burk, Inc.

CONTACT: JAMES YACKLEY jyackley@desilvagates.com

AC DIKE, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL, LEAD COMPLIANCE PLAN, MBGR, MINOR CONCRETE, PAVEMENT GROOVING, PAVING FABRIC, PCC GRINDING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

**MYERS CONTACT: JOE GOEHRING 916-283-9950
jgoehring@myers-sons.com**

TRAFFIC CONTROL, TEMPORARY CONCRETE WASHOUTS, BASE BOND BREAKER MATERIALS, RAPID SETTING CONCRETE MATERIALS, PCC SAW-CUTTING FOR REMOVALS, DOWEL BAR MATERIALS, REPLACE JOINT SEAL (SILICONE).

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is [ftp%25gallagherburk.com](ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com) and password is [f7pa55wd](ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com)) or from the Owner's site.

Fax your bid to (510) 261-0478 to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/PublicWorks/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.



SYBLON REID General Engineering Contractors Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: John Pottenburgh
Email: johnp@srco.com & estimating@srco.com

Sub-Bids Requested From **DBE, MBE and WBE**
Subcontractors & Suppliers for:

**OWNER: DEL ORO WATER COMPANY
RIVER ISLAND DISTRICT-WATER TREATMENT
PLANT PROJECT- REBID**

LOCATION: PORTERVILLE, CA

BID DATE: JANUARY 5, 2021 @ 2:00 PM

****ADDENDUM #3****

Scope of Work: The project includes but is not limited to the following elements: the construction of a surface water treatment plant to include the addition of a water treatment packaged modules, along with all associated chemical feed equipment, backwash system, backwash tank, transfer tank, pre-engineered metal building; piping, valving, booster pumps controls and electrical, the installation of a finished water mainline to connect to the existing Territory #1 service area; the installation of two new 500,000 gallon bolted steel finished water storage tanks; the installation of two new 60,000 gallon bolted steel backwash tanks, the installation of one 10,000 gallon backwash transfer tank, the installation of a raw water pipeline and canal turnout structure to divert raw water from the Pleasant Valley Canal to be treated; installation of two separate pipelines to future wells on the water treatment plant (WTP) site; installation of a pre-engineered metal building for storage and maintenance equipment; and an all-weather access road and onsite paving and fencing.

Trades Solicited: Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Door & Frames, Gypsum Board, Painting, Metal Building, Sign & Safety Equipment, Storage Tank, Pipe, Valve, etc, Pump Treatment System, Electrical, HVAC, Roofing, Overhead Door, Trucking, Rebar and Aggregate Supply.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

McGuire and Hester
2810 Harbor Bay Parkway • Alameda, CA 94502
Phone: 510-632-7676 • Fax: 510-562-5209
Contact: Justine Cooper

Sub Bids Requested From Qualified
MBE, WBE, DBE, DVBE
Subcontractors & Suppliers for

**Phase 2B Arden Service Area Pipe &
Meter Installation**

Contract No. 4507

Location: Sacramento, CA

Revised Bid Date: 12-23-20 @ 2 PM

McGuire and Hester is seeking qualified subcontractors in the following trades:

Traffic Control, Trucking/Hauling, Sawcutting, Fencing, Concrete, & Striping.

We will pay up to and including one-half percent (1 1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

An Equal Opportunity Employer

McGuire and Hester
2810 Harbor Bay Parkway • Alameda, CA 94502
Phone: 510-632-7676 • Fax: 510-562-5209
Contact: Justine Cooper

Sub Bids Requested From Qualified
DBE Subcontractors & Suppliers for

**CDOT 03-1F1504 Construction on State Hwy
Near Rancho Cordova from Bradshaw Rd
Overcrossing to Mather Field Overcrossing
Project # 201235**

Location: Sacramento, Sacramento County

Bid Date: 1/13/2021 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades:

Trucking, SWPPP, Traffic Control, Construction Area Signs, Striping and Signage, Hydroseed, Biologist, Clearing, Landscape and Irrigation, Cold Plane Asphalt, CIDH, Highway Signs, Minor Concrete, & Electrical.

We will pay up to and including one-half percent (1 1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

An Equal Opportunity Employer

McGuire and Hester
2810 Harbor Bay Parkway • Alameda, CA 94502
Phone: 510-632-7676 • Fax: 510-562-5209
Contact: Justine Cooper

Sub Bids Requested From Qualified
DBE Subcontractors & Suppliers for

**CDOT- 03-4F1714: CONSTRUCTION ON STATE
HIGHWAY IN YOLO COUNTY IN ESPARTO FROM
0.2 MILE EAST OF FREMONT STREET TO 0.2
MILE SOUTH OF PLAINFIELD STREET.**

Located in Yolo County In Esparto.

Project # 201226

Bid Date: 1/14/2021 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades:

SWPPP, Trucking, Stamped Colored Asphalt, Concrete, Paving Oil, Striping & Signage, and Electrical.

We will pay up to and including one-half percent (1 1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

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D'Arcy & Harty Construction, Inc
(415) 822-5200 ph • (415) 822-0747 Fx
Estimator: willie@darcyhart.com

Sanitary Sewer Point Repairs 2021

San Leandro, CA

Bids: January 12, 2021 at 2:00 PM

Requesting Sub-bids from
**Local San Leandro Businesses for:
Saw-cutting, Trucking, Traffic Control,
Asphalt Paving , VCP Pipe Supply Supply,
HDPE & PVC pipe supply.**

Plans & specs are available to view upon request.

A & B Construction

1350 4th Street, Berkeley, CA 94710
Phone: 510-999-6000 • Fax: 510-982-3636

A & B Construction requests proposals/quotes from all qualified and certified Small Business Enterprise (SBE) and Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, service providers and truckers for the following project:

**HAYWARD MAINTENANCE COMPLEX, PHASE 2
CIVIL GRADING
BART #01RQ-102
Bids: 12/22/2020 @ 2 pm**

The work includes but is not limited to: SWPPP; Demolition; Hazardous Waste & Contamination; Precast Concrete; CIP Concrete; Concrete Reinforcing; Metal Welding; Metal Fabrications; Painting; Graffiti-Resistant Coatings; Sanitary Sewerage; Earthwork; Clearing & Grubbing; Steel Sheet Piles; Drilled Concrete Piers & Shafts; Shoring & Underpinning; AC Paving; Concrete Curbs, Gutters & Walks; Pavement Markings; Chain Link Fences & Gates; Expanded Metal Fences & Gates; Utilities; Trenching & Backfilling for Utilities; Pipe Jacking & Boring; Storm Drainage Utilities; Bioretention Areas

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE and SBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE and SBE certified suppliers, subcontractors, truckers. A&B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A&B's approval. A&B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A&B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

For plans and specifications:

<https://suppliers.bart.gov/psp/BRFPV91/SUPPLIER/ERP/h/?tab=DEFAULT>

For questions and concerns please contact

A&B's estimating department:

Email: AB_Estimating@a-bconstruction.net

Phone: 510-999-6000 • Fax: 510-982-3636

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SBE reaches a diverse
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as well as traditional
industry segments.**





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 - CONSTRUCTION ON STATE HIGHWAY IN MERCED COUNTY IN MERCED FROM 0.2 MILE SOUTH OF CHILDS AVENUE OVERCROSSING TO 0.2 MILE SOUTH OF FRANKLIN ROAD OVERCROSSING
Contract No. 10-1C1704,
Federal Aid Project No. ACNH-P099(662)E
Disadvantaged Business Enterprise Goal Assigned is 16%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

Revised Bid Date: January 6, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CHANNELIZERS, BARRICADES, OBJECT MARKERS, ELECTRICAL, EROSION CONTROL, ADL, HAZARDOUS MATERIAL, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS RTE 50 - STATE HIGHWAY IN SACRAMENTO COUNTY IN AND NEAR RANCHO CORDOVA FROM BRADSHAW ROAD OVERCROSSING TO MATHER FIELD OVERCROSSING
Contract No. 03-1F1504
Federal Aid Project No. ACNH-P050(155)E
Disadvantaged Business Enterprise Goal Assigned is 17%

**OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: JANUARY 13TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BARRIER RAIL SUB, BIOLOGIST CONSULTANT, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, LANDSCAPING, MBGR, ROADSIDE SIGNS, ROADWAY EXCAVATION, SIGN STRUCTURE, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Kiewit

Kiewit Infrastructure West Co.
10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816 • Fax: (562) 946-3823
Contact : Brandon Morlet • Email : Brandon.Morlet@kiewit.com

**Owner: Orange County Transportation Authority
Project Name: Anaheim Canyon Metrolink Station Improvements - IFB 0-2193
Location: 1039 N Pacific Center Dr, Anaheim, CA 92806
Bid Date: January 21, 2021 at 11:00a.m.**

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the Department of Transportation's State-Implemented DBE Certification Program (with U.S. citizenship) (CUCP).

The **Anaheim Canyon Metrolink Station Improvements Project** consists of track work, crossing improvements, traffic signal work, grading and drainage, city sewer line protection, new platform construction, extension of existing platform and landscaping.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Aggregate, asphalt paving, curbs and gutter, fencing, utilities, jack and bore utilities, track materials, traffic signs, landscaping contractors, saw cutting, ready mix, concrete reinforcing installation, precast concrete, metals, damp proofing and water proofing, flashing and sheet metal, and painting and coating work.

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the California Clean Act State Revolving Fund and is subject to federal funding requirements including, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

Kiewit

Kiewit Infrastructure West Co.
10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816 • Fax: (562) 946-3823
Contact : Edwin Aleman • Email : Edwin.Aleman@kiewit.com

**Owner: City of San Diego
Project Name: North City Pure Water Pipeline; Bid No. K-21-1744-DBB-3-A
Location: Miramar Rd, between the North City Pure Water Pump Station and Miramar Reservoir,
San Diego, CA 92101
Bid Date: January 20, 2021 at 2:00p.m.**

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the Department of Transportation's State-Implemented DBE Certification Program (with U.S. citizenship) (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

The **North City Pure Water Pipeline Project** consists of construction of approximately 8 miles of 48-inch welded steel pipeline and appurtenances, a total of 6 various trenchless tunnel crossings, a new dichlorination facility constructed of cement mortar masonry with two 4,000 gallon chemical tanks, feed pumps, analyzers, forced air ventilation, fill and dosing piping, valves and other associated appurtenances.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Land Surveying • Traffic Control/MOT • Aggregates • Trucking and Hauling • Shoring and Underpinning • Asphalt Paving • Fencing • Landscaping • Ready Mix • Concrete Reinforcing • Concrete Pumping • Masonry • Metals • Metal Deck • Flashing and Sheet Metal • Sheet Metal Roofing • Metal Doors and Frames • Painting and Coating • Cathodic Protection • FRP Tanks

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the WIFIA program and CASRF requirements and is subject to federal funding requirements including, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work are signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project. This project is also subject to City of San Diego Project Labor Agreement (PLA).

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

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O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:
 Contra Costa County Public Works Dept.
 255 Glacier Drive, Martinez, CA

Hayward Maintenance Complex (Phase 2)
 Civil Grading
 San Francisco Bay Area Rapid Transit District
 Contract No. 01RQ-102

REVISED BID DATE: December 22, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):
 Building Facilities Demolition, Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, RWP Training, Watchperson, Clearing & Grubbing, Sewer Pipe, Sanitary Sewer Manholes, Underground, Storm Drain Manhole, Drainage Inlet, Structural Retaining Wall, Structure Excavation, Structure Backfill, Sheet Pile Wall, Fencing, Gates, Chain Link Barrier, Overcrossing Abutment Rebar, Overcrossing Abutment Concrete, Overcrossing Column and Drilled Concrete Shaft Rebar, Overcrossing Column Concrete, Drilled Concrete Shaft Permanent Casing, Drilled Concrete Shaft, Minor Concrete, Hazardous Materials/Waste Disposal, Minor Concrete-Type B4 Curb, Structure Concrete, Structural Steel, Painting, Anti-Graffiti Coatings, Shoring, Jacking & Boring, Asphalt Emulsion Sealer, Pavement Markings, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. There is a Major Projects Project Stabilization Agreement in place for this project. This contract is subject to "Buy America" requirements. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Greg Souder

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:
 Place HMA, RHMA, aggregate base and
 fiber optic system
 Hwy 50 Rancho Cordova
 Caltrans #03-1F1504

BID DATE: January 13, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to):
 Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Temporary Crash Cushion, Construction Area Signs, Traffic Control System, Plastic Traffic Drums, Portable Radar Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Annual Report, Sweeping, Treated Wood Waste, Biologist, Biological Resource Information Program, Clearing & Grubbing, Temporary High Visibility Fence, Soil Amendment, Planting & Irrigation, Compost, AC Dike, Data Core, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Rock Slope Protection, Misc. Iron & Steel, Pavement Marker, Milepost Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Alternative In-Line Terminal System, Concrete Barrier, Striping & Marking, Locating and Mapping Underground Facilities, Fiber Optic Cable Systems, Modify Sign Illumination Systems, Modify Traffic Monitoring Systems, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Project Name: 4200 Geary Design Build Fire Protection

Location: San Francisco, California

Bid Date: Friday, January 15, 2021 @ 2:00pm

Pre-Bid Meeting: Monday, January 4, 2020 @ 11AM

Labor Requirements: Prevailing Wage

Project Schedule: Est. Start February 2021

Nibbi Brothers has been selected as the General Contractor for the 4200 Geary Blvd project in San Francisco. We are in receipt of the 100% DD Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for Design Build Fire Protection. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division via email, selormey.dzikunu@sfdpw.org

Project Description: Demolition of existing structure, construction of new Building to include ground floor commercial (retail), 98 Senior residential units, two 7th floor terraces. All Dwelling units are adaptable or mobility.

For any questions on accessing this bidding software, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, jacqueline@nibbi.com. For specific questions regarding this project, please contact Mackenzie Courtney, Preconstruction Manager via email, mackenzie@nibbi.com.



Project Name: 4840 Mission Street GMP DIV 2-33

Location: San Francisco, CA

Bid Due Date: January 15, 2021 @ 2:00pm

Pre-Bid Call: January 04, 2021 @ 10:00am

Labor Reqs: Prevailing Wage

Project Schedule: Est. Start: May 2021

Nibbi Brothers has been selected as the General Contractor for the 4840 Mission Street project in San Francisco. We are in receipt of the Bid Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for DIV 02-33. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. We strongly encourage SBEs to bid and participate on this project. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division via email Selormey.Dzikunu@sfdpw.org. Proposals are due no later than 2:00pm on Friday, January 15, 2021 online via the Building Connected website. Please note a completed Bid Form will need to be submitted for each trade/bid package you are bidding on in order to be considered. The required Nibbi Bid Form is now located electronically via BuildingConnected. 4840 Mission Street will be one of the first major developments in the Excelsior District in nearly 25 years. This unique mixed-use development will extend from Mission Street, the Excelsior's commercial "Main Street," through to Alemany Boulevard, a major residential boulevard. The plus/minus 1.5-acre project site is currently occupied by the Valenti Marini Perata Funeral home. This large site provides a unique opportunity to establish a mixed-use, affordable housing development that includes quality public spaces, commercial spaces as well as providing a new home for the community-based Mission Neighborhood Health Clinic. The overall development site is plus/minus acres and includes up to 137 below market rate affordable rental units over a new plus/minus 10,000 square foot Clinic and a plus/minus 6,000 square commercial space. 100% of the units are affordable. The development includes 39 residential parking stalls that are not visible from the street that are located partially below grade and accessed from Alemany Blvd at the lowest end of the site. Mission Street, being the high-quality transit corridor, supports the proposal for providing minimal parking for the affordable housing, prioritizing residents who do not own or require individual vehicles, as San Francisco's transit first policy.

For any questions on accessing the bidding documents, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, jacqueline@nibbi.com. For specific questions regarding this project, please contact Mackenzie Courtney, Preconstruction Manager via email, mackenzie@nibbi.com.

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS & SUPPLIERS

From All Disadvantaged Business Enterprises (DBE)

Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE business for:

Project Name: Construction of Anaheim Canyon Metrolink Station Improvements
IFB No. 0-2193

Owner: Orange County Transportation Authority (OCTA)

Reyes Construction is requesting bids in the areas described, but not limited to: (**Subcontractors**) Guard Rail & Fencing, Minor Concrete, Steel Structures, Striping & Signage, Reinforcing Steel, Electrical & Communication, Landscape & Irrigation, Asphalt Concrete Pavement, Traffic Control, Track, Survey, Quality Control, Trucking, Welding, SWPPP, Jack & Bore, Concrete Pumping and Street Sweeping - (**Suppliers**) Ready Mix Concrete, Aggregate, Yellow Warning Tile, Steel Pipe (Drainage), PVC Pipe (Drainage), Geotextile, Erosion Control Materials, Traffic Control Signs, Precast Structure (Drainage), Gravity Block Walls, CMP Arched Culverts, Misc. Metals, Canopies, Metal Benches, Trash Cans, Smooth Dowels and Import Borrow

BID DATE: January 21st, 2021 @ 11 AM

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 ext. 303 Fax: 909-622-3053

Contact: Brenda Martinez

Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance. Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt - please send an email request to Brenda Martinez at estimating@reyesconstruction.com

2) Via CAMM NET the Authority's on-line website at <https://cammnet.octa.net>

Please email quotes to estimating@reyesconstruction.com

DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC)
- Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm



Small Businesses and CPA Firms Should Be Ready for New Round of PPP Relief Funds, AICPA, CPA.com, and Biz2Credit Say

[Article was originally posted on www.globenewswire.com]

As Congress weighs renewed economic stimulus, CPA firms should be gearing up to assist small businesses whose survival depends on a new round of funding under the Paycheck Protection Program (PPP), the American Institute of CPAs (AICPA) and its business and technology arm, CPA.com, recommend. Small businesses should be reaching out to their trusted advisors, as well.

“We are encouraging the 44,000 CPA firms affiliated with the AICPA to start identifying clients who will meet the proposed criteria for the next round of PPP,” said Erik Asgeirsson, president and CEO of CPA.com. “As part of that, they should begin the process of gathering key information, such as 2020 revenue. It’s also important for firms to put in place processes and PPP platform capabilities. Firms have a great opportunity to be much more proactive and strategic on how they support clients with this stimulus compared to the original PPP round in April.”

The AICPA is urging swift, renewed funding of the PPP and other business relief programs.

“Small businesses, the engine of our economy, continue to struggle,” said AICPA President and CEO Barry Melancon, CPA, CGMA. “We strongly support Congress’s efforts to deliver more relief funding as soon as possible.”

During the initial rollout of PPP, CPA firms were forced to set up manual processes to serve clients and often operated with limited guidance. To provide better support, the AICPA, CPA.com and fintech leader Biz2Credit in September launched a financing platform for CPA firms, the CPA Business Funding Portal (located at CPALoanPortal.com), to help practitioners guide small businesses through PPP loan forgiveness, as well as any other small business financing options. Versions of the portal’s tools, developed by CPA.com and Biz2Credit, have been used by more than 37,000 business owners and almost 7,000 CPA firms since this summer.

Once so-called “PPP2” funding is authorized, the portal will be quickly updated to make loan application processing efficient and aligned with the latest guided assistance, Asgeirsson said.

Among other features, the CPA Business Lending Portal offers:

- A free basic service for small businesses or CPAs advising only a few clients
- A more robust set of tools in a single platform to help CPA firms manage multiple clients in a standardized way
- Upfront integration with leading payroll providers (with more providers being added regularly) to intake data automatically from official payroll reports
- Access to the power of AICPA technical input and calculators
- Payment of agent fees for firms registered for one of the paid plans available through the platform (assuming this is permissible in PPP2, as it was in the original PPP)

“We’ve learned a lot of lessons about simplifying the application process for small businesses since PPP was first introduced,” said Biz2Credit CEO Rohit Arora. “The CPA Business Funding Portal is built on our Biz2X Platform, which is tailor-made to the specifications of the SBA and the Treasury Department and is adaptable as regulations change. It has become a trusted platform for lenders, small business borrowers and their trusted CPA advisors.”

Arora added: “We will be ready for accounting professionals on Day 1 following the enactment of PPP2.”

For more information, please visit cpa.com/business-funding. The site has FAQs, pricing details and other information about signing up for the service.

About Biz2Credit

Founded in 2007, Biz2Credit has arranged more than \$3 billion in small business financing. Biz2Credit is focused on funding what’s next for small business. The company leverages data, cash flow insights, and the latest technology to give business owners an automated small business funding platform to fit their financial needs. With over 350 employees globally, the Biz2Credit team – made up of top-notch engineers, marketers, and data scientists – is building the next generation in business lending solutions.

SOURCE:

<https://www.globenewswire.com/news-release/2020/12/14/2144493/0/en/Small-Businesses-and-CPA-Firms-Should-Be-Ready-for-New-Round-of-PPP-Relief-Funds-AICPA-CPA-com-and-Biz2Credit-Say.html>

5 Tips For Getting One of The Best Business Loans

■ Continued from page 3

Maximum SBA Loan Amounts

Up to \$5 Million: 7(a), CapLines, Export Working Capital Program, International Trade, 504 loans.*

Up to \$2 Million: Disaster loans

Up to \$500,000: Export Express loans

Up to \$350,000: 7(a) Small Loans and SBA Express loans

Up to \$250,000: Community Advantage

Up to \$50,000: Microloans

*Note there is no project size limit for 504 loans but the maximum SBA Debenture (loan amount) is generally \$5 million. Certain small manufacturers or energy projects may qualify for up to \$5.5 million.

If you haven’t already, write out a budget for what you’ll do with the money if you secure a loan. Not only will this help you really dive into understanding how that money can best benefit your business, but it may also come in handy when talking to a lender who, naturally, will want to know you have a plan for the funds.

3. Know Your Numbers

Good credit and solid financials are often key to getting an SBA loan. Chester Gordon is president of M.A.C.-Tech Fabrication and Repairs Inc. in Queens, New York, a custom fabricating shop specializing in architectural metals and finishes. He recently closed on his second SBA 504 loan.

The first loan allowed him to purchase the building from which he operates. The second allowed him to expand by building a second adjacent building and doubling the square footage of the enclosed space. He says his SBA loans “gave me the capability of expanding.” In addition to the physical space, the financing allowed him to hire more employees and to grow his business.

When it comes to the application process, Gordon says: “They are very thorough, so keep your credit in good standing.” He says his loans required three years of financials, so he’s very methodical in his approach to keeping his financial information organized, relying on his accountant, his office manager, and his wife, who works in the business and handles administrative work.

The SBA generally doesn’t have a minimum personal credit score requirement, but individual lenders may. In addition, certain SBA loans—7(a) loans up to \$350,000 and Community Advantage loans—require lenders to prescreen applications using the FICO SBSS score. This score can take into account the owner’s personal credit data as well as information from a business credit report, and financial data. The SBA requires a minimum score of 140 (on a scale of 0-300) though many lenders require a score of 160 or above.

And speaking of numbers, make sure you’re keeping up with taxes. “If the business has a profit, please report it on your tax returns,” says Rosa Figueroa, director of the Small Business Development Center at LaGuardia Community College/CUNY, “The lender looks for repayment ability and repayment ability is proven by the business’ profit.”

4. Ask for Help

Entrepreneurs tend to try to DIY it all, but if that describes you, know you don’t have to go it alone in applying for your SBA loan.

Chris Petropoulos of General Auto Recycling, located in Tiverton, Rhode Island, took a commercial loan for an employee stock ownership plan for \$5 million. He quickly realized he would need to provide a lot of reports and documents for the loan. That’s why he recommends bringing a financial expert on to streamline your application process.

“A commercial financial consultant walked me through the process. I would not recommend doing this without a representative who has experience with this type of loan.”

There are a variety of professionals who can help. These include:

- A SCORE mentor and/or an SBDC (Small Business Development Center) advisor. Professionals from these organizations can provide free assistance to entrepreneurs.
- A CPA, Enrolled Agent or accounting professional who works with small business owners. They can help make sure your financials are well-organized and lender-ready.

5. Invest in Key Person Insurance

Insurance might be the last thing on your mind when applying for an SBA loan, but it could be the tool that ensures that your business thrives, no matter what might happen to you.

Sa El, Co-Founder of Simply Insurance, says that one of the requirements of an SBA loan is a life insurance policy that is greater than or equal to the amount of your loan and that you have a term length that is greater than or equal to the term of your loan.

This requirement applies to loans where, per SBA guidelines, the lender determines the viability of the business “is tied to an individual or individuals. In those situations, the lender must require life insurance.” Getting a life insurance policy on yourself, however, doesn’t provide the same benefits that a key person policy does.

“Getting a loan through the SBA is a great idea for any small business; however, it is critical that you have a plan for paying it back. If you have a key person that your business couldn’t survive without, then you need to get a key person insurance policy,” El says, “Without this, you open your business and yourself up for financial ruin, especially if you can’t pay back the loan.”

You should also consider an updated life insurance policy. Lenders want to be sure their loan will be paid back in the event of your death. They do that by having you buy life insurance that assigns the death benefit to them. But loan applicants, in their scramble to form a business plan and arrange financing, typically fail to notice the life insurance requirement until closing time is right around the corner.

SOURCE:

www.nav.com/blog/5-tips-for-getting-one-of-the-best-business-loans-516791/



Public Legal Notices

SONOMA-MARIN AREA RAIL TRANSIT

SMART – Invitation to Bid for Fuel Delivery Services

Solicitation No. OP-SV-20-007

**Bid Packet Due: January 5, 2021 at 2:00 p.m.
(local time)**

Register & Download Bid Documents at:
<https://sonomamarintrain.bonfirehub.com>

(Also available at Sonoma-Marina Area Rail Transit District, 5401 Old Redwood Hwy., 2nd Floor, Petaluma, CA 94954)

pfenimore@sonomamarintrain.org

Public Bid Opening will be on January 5, 2021 at 2:30 p.m. (local time) at 5401 Old Redwood Hwy, 1st Floor, Petaluma, CA 94954

DEPARTMENT OF MOTOR VEHICLES (DMV)

Project No. 20-183 – Roof Replacement at the San Mateo DMV Field Office

Provide the Dept of Motor Vehicles (DMV) all labor, tools, materials, equipment, and travel necessary to perform removal and installation of a new roof at the San Mateo DMV Field Office. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement.

Mandatory pre-bid conference at 425 North Amphlett Blvd., San Mateo, CA 94401, on January 5, 2021 at 10:00 a.m. Contractors are to meet at DMV's flag pole. Contractor must possess a valid C-39 license issued by the California Dept. of Consumer Affairs, Contractors State License Board (CSLB). Successful bidder shall furnish all applicable bonds (e.g. Bidder's Bond) and must pay prevailing wages. Awarded contractor shall be required to provide Payment Bond (estimate \$314,000).

**Final Date for Bid Submission: January 26, 2021
at 3:00 p.m.**

Bid Opening: January 27, 2021 at 10:00 a.m.

Contact: To obtain a bid package, please download the bid package from <http://www.caleprocure.ca.gov>.

12/10, 12/17/20

CNS-3422718#

SMALL BUSINESS EXCHANGE

SANTA VALLEY WATER DISTRICT (VALLEY WATER)

NOTICE TO PROSPECTIVE PROPOSERS REQUEST FOR PROPOSALS (RFP) CAS FILE NO. 5165

DEFERRED COMPENSATION PLAN FINANCIAL ADVISOR

Santa Valley Water District (Valley Water) is seeking proposals from qualified consulting firms to provide on-going Financial Advisor support for the Deferred Compensation Plan Financial Advisor Project. Parties interested in obtaining a copy of this RFP may do so by accessing the Valley Water's web portal at <http://cas.valleywater.org/>. All parties are asked to register on the Contract Administration System (CAS), to be automatically notified of any changes to the RFP document. Proposals are due by 2:00 p.m. on January 5, 2021 as specified in the RFP Schedule. All questions regarding this solicitation must be submitted by email to Diana Ruiz Ramirez at drui@valleywater.org no later than the date specified in the RFP Schedule.

EASTERN CONTRA COSTA TRANSIT AUTHORITY

Notice Inviting Bids For

Construction of Oakley Park and Ride Eastern Contra Costa Transit Authority

Notice and Invitation to Bidders

Eastern Contra Costa Transit Authority (ECCTA), a Joint Powers Agency (JPA) located in eastern Contra Costa County, California, is accepting sealed bids for the construction of a park and ride parking lot, located in the City of Oakley, California (Oakley Park and Ride or project). This project shall include the furnishing of all labor, equipment, materials, testing, tools,

training, and other services as required by the Scope of Work section and other contract documents.

Deadline for Receipt of Bids.

Sealed bids will be received by Eastern Contra Costa Transit Authority (ECCTA) until 3:00 p.m. local time, on Monday, March 1, 2021 at ECCTA's facility located at 801 Wilbur Avenue, Antioch, CA 94509. Bids received after the said time or at any other place other than the time and place stated in this IFB will not be considered. Bids must be received on the enclosed ECCTA bid form with the required certification forms listed in the bid documents. Bids submitted on any other forms will be considered non-responsive and will be rejected.

Bid Documents/ECCTA Representative.

Copies of the IFB documents may be obtained from the following ECCTA representative:

Joe Chappelle
Manager of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
Fax: (925) 757-2530
procurement@eccta.org

ECCTA may change the identity or contact information of the ECCTA representative at any time.



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No.: 1000015751 Sourcing Event ID No.: 0000002757 PW SAFER TAYLOR ST Safer Taylor Street

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on January 13, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://stgint.sfdpw.org/Pages/Contract.aspx> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Taylor Street from Turk Street to Ellis Street and at the intersection of Geary Street and Taylor Street in San Francisco, California, and consists of pavement renovation, curb ramp and bulb-out construction, sewer replacement, environmental, structural, subsidence, electrical, traffic signal, street and pedestrian lighting, landscape, streetscape, traffic control, and all related work. The time allowed for completion is 720 consecutive calendar days. The Engineer's estimated cost is approximately \$10,500,000. For more information, contact the Project Manager, at 628-271-2446 or 415-290-8929 or Flora.Law@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 3. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Contact Selormey Dzikuunu at 415-939-9339 or Selormey.Dzikuunu@sfdpw.org for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Thursday, December 10, 2020 starting at 11:00 a.m.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting. Microsoft Teams meeting Join on your computer or mobile app Click here to join the meeting https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F_%23%2F1%2Fmeetupjoin%2F19%3Ameeting_Yjk0OWQ0YzgtMGU4Ny00ZDM3LWJmZDgtZWYzYzU0M2E3OGUw%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%25222d5c2cf-ce3e-443d-9a7fdfcc0231f73f%2522%252c%2522Oid%2522%253a%25225b76e256-e24f-4930-86c7-e905119fe732%2522%257d%26anon%3Dtrue&type=meetup-join&deeplinkId=fbfd1f4-1c07-4722-bd61-8cf0cf073b67&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true&promptSuccess=true

Or call in (audio only) +1 415-906-4659,,938820359# United States, San Francisco Phone Conference ID: 938 820 359#

For information on the City's Contractor Development Program, call (415) 986-3999 or email bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance. In addition, the San Francisco Citywide Project Labor Agreement (PLA) became effective on July 14, 2020. This Contract is a Covered Project and Bidders are advised that the PLA is incorporated into the contract documents. More information about the PLA can be found at: <https://sfgov.org/olse/citywide-project-labor-agreement>.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

12/10/20

CNS-3421798#

SMALL BUSINESS EXCHANGE



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391946

Fictitious Business Name(s):
Berkeley Academy of Music
Address
671 Ashbury Street, San Francisco, CA 94117
Full Name of Registrant #1
Kimiyo Naomi Sanchez
Address of Registrant #1
671 Ashbury Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-15-2020**

Signed: **Kimiyo Naomi Sanchez**

This statement was filed with the County Clerk of San Francisco County on **11-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-30-2020

12/03/20 + 12/10/20 + 12/17/20 + 12/24/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391974

Fictitious Business Name(s):
DL Management Properties
Address
437 Hyde Street, San Francisco, CA 94109
Full Name of Registrant #1
Kevin Luu
Address of Registrant #1
215 Red Rock Way, J208, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-15-2020**

Signed: **Kevin Luu**

This statement was filed with the County Clerk of San Francisco County on **12-02-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
12-02-2020

12/03/20 + 12/10/20 + 12/17/20 + 12/24/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391878

Fictitious Business Name(s):
Dragonbird Consulting
Address
400 Beale Street, Apt #1505, San Francisco, CA 94105
Full Name of Registrant #1
Judy Yuxiao Chen
Address of Registrant #1
400 Beale Street, Apt #1505, San Francisco, CA 94105

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-01-2020**

Signed: **Judy Yuxiao Chen**

This statement was filed with the County Clerk of San Francisco County on **11-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-17-2020

11/25/20 + 12/03/20 + 12/10/20 + 12/17/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391932

Fictitious Business Name(s):
Kelsy Marie Design
Address
949 Brussels Street, San Francisco, CA 94134
Full Name of Registrant #1
Kelsy Marie Harms
Address of Registrant #1
949 Brussels Street, San Francisco, CA 94134

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-25-2020**

Signed: **Kelsy Harms**

This statement was filed with the County Clerk of San Francisco County on **11-24-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-24-2020

12/10/20 + 12/17/20 + 12/24/20 + 12/31/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391854

Fictitious Business Name(s):
#1. Last Minute Gear
#2. Drill Me Now
Address
563 Sutter Street, San Francisco, CA 94102
Full Name of Registrant #1
Catchbright, LLC (CA)
Address of Registrant #1
563 Sutter Street, San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-25-2020**

Signed: **Shuyu Dong**

This statement was filed with the County Clerk of San Francisco County on **11-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-12-2020

12/03/20 + 12/10/20 + 12/17/20 + 12/24/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391949

Fictitious Business Name(s):
Living Healthy Physical Therapy
Address
970 Duncan Street, Apt #305F, San Francisco, CA 94131
Full Name of Registrant #1
Kylie Rowe
Address of Registrant #1
970 Duncan Street, Apt #305F, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-17-2018**

Signed: **Kylie E. Rowe**

This statement was filed with the County Clerk of San Francisco County on **11-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
11-30-2020

12/10/20 + 12/17/20 + 12/24/20 + 12/31/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391938

Fictitious Business Name(s):
Lord Stanley
Address
2065 Polk Street, San Francisco, CA 94109
Full Name of Registrant #1
Mottainai LLC (CA)
Address of Registrant #1
1811 Pierce Street #2, San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-11-2015**

Signed: **Carrie Blease**

This statement was filed with the County Clerk of San Francisco County on **11-24-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-24-2020

12/03/20 + 12/10/20 + 12/17/20 + 12/24/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392012

Fictitious Business Name(s):
Noriega Mortgage
Address
1643 Noriega Street, San Francisco, CA 94122
Full Name of Registrant #1
Jake Ng
Address of Registrant #1
916 Ortega Street, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jake Ng**

This statement was filed with the County Clerk of San Francisco County on **12-08-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-08-2020

12/10/20 + 12/17/20 + 12/24/20 + 12/31/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391948

Fictitious Business Name(s):
Rise Chiropractic
Address
425 Divisadero Street, Suite 205, San Francisco, CA 94117
Full Name of Registrant #1
James Chae Park
Address of Registrant #1
1640 Golden Gate Avenue #2, San Francisco, CA 94115

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-15-2020**

Signed: **James C. Park**

This statement was filed with the County Clerk of San Francisco County on **11-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-30-2020

12/10/20 + 12/17/20 + 12/24/20 + 12/31/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391918

Fictitious Business Name(s):
Smart Property Photography
Address
965 Teresita Blvd., San Francisco, CA 94127
Full Name of Registrant #1
Jesse Coleman
Address of Registrant #1
965 Teresita Blvd., San Francisco, CA 94127

This business is conducted by **A General Partnership**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-25-2020**

Signed: **Jesse Coleman**

This statement was filed with the County Clerk of San Francisco County on **11-19-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-19-2020

11/25/20 + 12/03/20 + 12/10/20 + 12/17/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391945

Fictitious Business Name(s):
The Garden
Address
3638 Sacramento Street, San Francisco, CA 94118
Full Name of Registrant #1
Anne Haskett Miller
Address of Registrant #1
1020 Shotwell Street, San Francisco, CA 94110

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-01-2020**

Signed: **Anne Haskett Miller**

This statement was filed with the County Clerk of San Francisco County on **11-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-30-2020

12/10/20 + 12/17/20 + 12/24/20 + 12/31/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391990

Fictitious Business Name(s):
Timeline Integrative Psychiatry
Address
2443 Fillmore Street, Suite #380-15859, San Francisco, CA 94115
Full Name of Registrant #1
Margarita Holsten
Address of Registrant #1
23 Highgate Ct., Kensington, CA 94707

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-30-2020**

Signed: **Margarita Holsten**

This statement was filed with the County Clerk of San Francisco County on **12-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-03-2020

12/17/20 + 12/24/20 + 12/31/20 + 01/07/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391848

Fictitious Business Name(s):
Trinity Roots Wellness
Address
3638 Sacramento Street, San Francisco, CA 94118
Full Name of Registrant #1
Danielle L. Shields
Address of Registrant #1
109 Columbia Avenue, Mill Valley, CA 94941

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Danielle L. Shields**

This statement was filed with the County Clerk of San Francisco County on **11-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-12-2020

11/25/20 + 12/03/20 + 12/10/20 + 12/17/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391982

Fictitious Business Name(s):
Tru Piscean Candle Company
Address
50 Reardon Road Apt #311, San Francisco, CA 94124
Full Name of Registrant #1
Patrice Crowell
Address of Registrant #1
50 Reardon Road Apt #311, San Francisco, CA 94124

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-23-2020**

Signed: **Patrice Crowell**

This statement was filed with the County Clerk of San Francisco County on **12-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-03-2020

12/10/20 + 12/17/20 + 12/24/20 + 12/31/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391981

Fictitious Business Name(s):
Picky Monday
Address
91 Mizpah Street, San Francisco, CA 94131
Full Name of Registrant #1
Leila Boumaila Ep Bernard
Address of Registrant #1
91 Mizpah Street, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-09-2020**

Signed: **Leila Boumaila Ep Bernard**

This statement was filed with the County Clerk of San Francisco County on **12-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-03-2020

12/17/20 + 12/24/20 + 12/31/20 + 01/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392003

Fictitious Business Name(s):
Bio-Gel Polish
Address
451 Kansas Street Unit #489, San Francisco, CA 94107
Full Name of Registrant #1
Julia Cushen
Address of Registrant #1
451 Kansas Street Unit #489, San Francisco, CA 94107

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-29-2020**

Signed: **Julia Cushen**

This statement was filed with the County Clerk of San Francisco County on **12-04-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-04-2020

12/17/20 + 12/24/20 + 12/31/20 + 01/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392052

Fictitious Business Name(s):
Silver Lining Wellness
Address
2378 Fulton Street, San Francisco, CA 94118
Full Name of Registrant #1
Patricia Treasure De La Cruz
Address of Registrant #1
2378 Fulton Street, San Francisco, CA 94118

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Patricia De La Cruz**

This statement was filed with the County Clerk of San Francisco County on **12-14-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-14-2020

12/17/20 + 12/24/20 + 12/31/20 + 01/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392059

Fictitious Business Name(s):
The Art of Jose Luis Mejia
Address
1499 California Street, Apt 314, San Francisco, CA 94109
Full Name of Registrant #1
Jose Luis Mejia
Address of Registrant #1
1499 California Street, Apt 314, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-09-2020**

Signed: **Jose Luis Mejia**

This statement was filed with the County Clerk of San Francisco County on **12-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-15-2020

12/17/20 + 12/24/20 + 12/31/20 + 01/07/21

Success Stories

The Good Chocolate



[Article was originally posted on
www.sfsbdc.org]

The SBDC team has been surprisingly helpful to our growth trajectory. They are responsive and understanding, and have services and experts that really deliver results that positively impact our top and bottom line.

Company Profile:

We are Ben & Miki, two lifelong friends and partners in a branding and design agency. In 2014, we started experimenting with eliminating sugar from our diet. We embarked on a journey determined to cut out everything including honey, agave, high-fructose corn syrup – you name it and started using organic, low-to-no calorie sweeteners like Erythritol and Stevia. Six months later, we had each lost 10 pounds and felt great, we had more energy during the day, sustained focus during work without mid-day crashes and, and most importantly, we felt inspired.

Along the way we learned a lot about the science of sugar and became aware that most food companies use sugar to keep us hooked on their products regardless of sugar's well-known negative effects. We decided to do something about it and The Good Chocolate was born. San Francisco Chocolate Company producing delicious ZERO SUGAR bean-to-

bar chocolate for people leading a healthy lifestyle and seeking the freedom to indulge.

Challenges:

Wanted to improve sales from the online store.

Actions Taken:

We worked with Molly, from the San Francisco SBDC to improve the online store cart and checkout design for mobile. We are able to redesign our welcome email series, and add additional online events promotion through emails. Through the consultation, we gained knowledge on how to assess what is working and what wasn't for Facebook Ads, Google Ads and Google Analytics.

Results:

Improved the open rate of our welcome email from 18.4% to 45.3% and improved the click-through rate from 1.6% to 7.1%. By increased eCommerce sales by 136.9%. Improved eCommerce conversion rate by 137.2%.

The SBDC team has been surprisingly helpful to our growth trajectory. They are responsive and understanding, and have services and experts that really deliver results that positively impact our top and bottom line.

Website: www.thegoodchocolate.com

SOURCE: www.sfsbdc.org/story/6689

Royassi Sauce

[Article was originally posted on
www.sfsbdc.org]

Company Profile

The idea for Royassi Sauce products was inspired by the love of family, food, and global travel experiences. Their Chili Oil, which uses authentic Italian pepperoncino such as those found in Capri on the Amalfi Coast, is where the story began. The healthy eating habits of San Franciscans stimulated the making of a Vegan Pistachio Pesto, and the holy landmark of Mount Nebo in Jordan is the inspiration of a herbaceous sumac and sesame seed oil, Holy Oil. Founder Roya and Yasi Agah are always looking for ingredients to create new sauces through inspiration from their travels around the world. Whenever they pick a new sauce, they will give back to the community that inspired that sauce. For example, their Holy Oil, inspired by Jordan, benefits a nonprofit that supports Jordanian women. Their goal is to create delicious sauces while supporting the people who inspired them.

Challenges

Yasi Agah, and her aunt and business partner Roya Agah, came to the San Francisco Small Business Development Center while still in the concept phase of their specialty condiments company.

Seeking guidance to successfully launch Royassi Sauce, they were assigned to SFSBDC food and finance industry expert Gwendolyn Wright of The Wright Consultants.

Actions Taken

The consultation process began with a review of their business plan providing advice about creating assumptions for financial projections and how to forecast cash flow. With SBDC advisor's assistance, the owners discussed packaging requirements, nutritional panels and referred to food scientist resources. They strategically planned a list of wholesale account prospects to include small neighborhood specialty grocery stores.

Visit link for the full article:

<https://www.sfsbdc.org/story/6364>

SBA Announces Military Spouse Employment Partnership with the Defense Department

On Dec. 9, 2020, the U.S. Small Business Administration will join the Department of Defense's Military Spouse Employment Partnership (MSEP) for a virtual ceremony. The SBA is one of 85 new partners joining MSEP, bringing the total number of employers to 500.

MSEP connects military spouses with hundreds of partner employers who commit to recruit, hire, promote and retain military spouses. Since its inception in 2011, MSEP employers have hired more than 175,000 military spouses.

"SBA proudly joins this partnership, which will strengthen our Agency's dedication and support to the one million military spouses in our nation's military community located around the world," said SBA Administrator Jovita Carranza. "Military spouses are skilled, diverse, problem solvers, and we welcome their contributions to SBA."

The SBA Office of Veterans Business Development also ensures that military spouses and service members remain empowered to grow and succeed as small business owners. The SBA provides veterans and their spouses with valuable

business ownership tools, including entrepreneurial training, government contracting, disaster assistance and capital access.

"It is a privilege for SBA to enter into this partnership. Our Agency understands the challenge for military spouses to find and maintain employment with frequent change of station moves," says Elias Hernandez, SBA Chief Human Capital Officer. "Military spouses contribute significantly to our nation, and SBA looks forward to offering opportunities to these talented individuals who support their spouses serving our country."

For those interested in viewing the SBA's induction into the partnership, the Department of Defense will live stream the opening session on the Military OneSource Facebook page, as well as the individual induction ceremony that will be live-streamed on the Spouse Education and Career Opportunities Facebook page at 1 p.m. EST.

SOURCE: www.sba.gov/article/2020/dec/08/sba-announces-military-spouse-employment-partnership-defense-department

Benefits of Lean Construction

■ Continued from page 1

While the amount of waste may be astounding, the good news is there's plenty of room for improvement in the areas of efficiency and consumption.

3 Core Lean Construction Practices to Know

What practices make up Lean? While there are several aspects to the methodology, there are 3 core principles that help drive success:

1. Early Stakeholder Involvement

It's no secret that stakeholder involvement is critical to project success. However, collaboration between construction crews and contractors often takes place later in the process than is ideal. Lean Construction emphasizes collaboration between these stakeholders from the beginning. Contractors are no longer selected on the basis of cost alone. Instead, the input they can provide during the combined design-build stages drives the selection.

This process helps to eliminate conflicts from the beginning, reducing total project waste and requests for rework. Despite the importance of this process, it's still relatively under the radar for contractors. In our report, only around half of the global contractors surveyed had a moderate or better familiarity with this Lean Construction process. Integrating it into your operations can give your company a significant leg up on the competition.

2. Pull Planning

Most projects in the construction industry follow a linear planning process. It begins in design and preconstruction, and time frames are only adjusted as issues occur during the process. Despite this planning style's popularity, it can lead to many issues, including roadblocks, weak profit margins, employee burnout, and poor productivity rates.

Pull planning addresses some of the common issues experienced with linear planning. First, the team defines the final deadline. Then, they work backward to determine deadlines for key milestones, project phases, and handoffs. Teams can prioritize the most critical tasks and determine any dependencies between tasks. Weekly planning sessions and meetings are used to ensure the project plan stays on track.

3. Weekly Work Planning and Percent Plan Complete

Construction companies need an effective way to keep track of deadlines and pinpoint any risks

for going over timeline and budget. After all, 70% of construction projects are over time and budget. The percent plan complete (PPC) technique and weekly work planning can help. PPC tracks the total percentage of assignments that have reached 100% completion. The metric is calculated by dividing the number of activities completed on the day stated by the total number of activities planned for the week.

Weekly work planning sessions integrate nicely with PPC to review progress, risks, and next steps. Without the planning sessions, there is a greater risk of delays, wasted resources and missed deadlines. To achieve the best results, include stakeholders from all levels. That way, each team will receive the information and guidance they need to maintain agility and adapt quickly to minimize interruptions.

The Most Notable Benefits of Lean Construction

What benefits can you expect from the core principles of Lean Construction and the methodology as a whole? Of course, the benefits will vary based on application, the current state of operations, company size and even location. However, the most common benefits usually fall into the following categories:

Higher Quality of Output and Operations

In the world of construction, you are what you build. Yet so many factors must be in sync to deliver a high-quality output. From processes to materials, everything needs to be communicated, understood and coordinated to ensure the best results possible. Lean Construction focuses on trust, respect and accountability throughout all aspects of the project at hand. Teams work together as a unit to uncover value, innovate, and align on the goals from the beginning of the project. Collaboration during the preconstruction process helps to prevent rework, conflict and costly issues on-site, all of which hold up production and can negatively affect the quality of output.

Enhanced Safety and Reduced Risks

Employees are the most valuable resource of any construction firm. The industry has been making strides to increase safety and reduce risks for employees' well-being and for the firm itself. Leading firms realize that a safe jobsite is often a profitable jobsite. Lean Construction supports these efforts by emphasizing communication, collaboration and a safe, efficient work environment.

The Lean planning methods help reduce risks by empowering teams to monitor progress, identify potential risks and mitigate them as quickly as possible. Decision-makers are involved on the front end to address these matters quickly before they have lasting effects on the project. These methods also leverage both manual and automated review techniques to reduce indecent frequency rates.

Greater Cost Control

By standardizing Lean Construction techniques as your building processes, you can increase productivity and generate cost savings through collaboration. Studies by the McKinsey Global Institute show that collaborative contractual relationships result in an 8% to 9% improvement in productivity and a 6% to 7% improvement in cost savings (when compared to more traditional contractual structures).

The reduction in waste increases project efficiency, improving cost controls for higher profit margins. Lean Construction reduces downtime waiting for materials, equipment and information while rooting out inefficiencies from processes. The emphasis on prefabrication helps to prevent material waste and maximize the use of all materials.

Improved Planning and Scheduling

One of the biggest causes of productivity loss is the inefficient scheduling of workers. This may look like employees working in a congested area where they can't perform tasks efficiently or scheduling workers in a space that isn't available. Techniques like pull planning minimize these issues by improving plan to actual ratio to reduce conflicts. As schedules are planned backward to meet the final deadline, stakeholders can consider and address potential problems ahead of time to coordinate more effectively.

Higher Customer and Employee Satisfaction

Lean Construction has been shown to increase the number of successful projects and stakeholder engagement at all levels. A large part of these results is due to higher productivity rates and employee engagement. Employees are involved in the project from the beginning and better understand their role in its success. They are also provided an environment that allows them to work in a more productive way.

Lean Construction increases the number of projects that are delivered on time and in budget, improving customer satisfaction and the construction firm's reputation. Higher customer and

employee satisfaction rates directly impact the long-term success of the firm.

Ready to Embrace Lean Construction?

A shift to Lean Construction may seem labor-intensive and hard to pull off. You can start getting results quickly from the methodology by following a step-by-step approach.

Assemble Your Team

Start by determining roles and responsibilities for each team member, ensuring that they are clear on what's expected of them. Allow for clarification questions, and take time to address questions about scheduling, planning, and accessibility. Next, help the team get comfortable with any collaborative technology you'll be using with onboarding sessions. Finally, establish milestones with the owner's oversight and input.

Engage Subcontractors

To build transparency, highlight the individual benefits subcontractors will receive through Lean Construction. Make it personal to them and their role to get them onboard. Integrate these contractors into the planning process early and get them up to speed on the collaborative technology you'll be using.

Develop Your Schedule

Use backward planning in the pull planning method. Determine the sequence of tasks through milestones, which lead to the final deadline. To create coordination schedules, use last planners for tasking. Progress and milestones will need to be assessed continuously to keep things on track.

Conduct Check-Ins

During check-ins, take note of areas that need improvement and create action plans to address them. Use this time to discuss best practices with stakeholders and keep communication open. Check-ins are also an excellent time to evaluate project performance with your team.

Standardize

As you work on the project and review best practices, develop your own standards for operations. Communicate these to your team and set expectations for reporting and benchmarks. During this step, you can also quantify the benefits and results you've achieved with Lean to make a case for continued and increased investment.

SOURCE:

<https://constructionblog.autodesk.com/lean-construction/>